

OCTOBER 1, 2026

FALL/WINTER EARLY ORDER PROGRAM



PROGRAM PERIOD

October 1, 2026 - January 8, 2027

DISCOUNTS

Base discount of 25% applies to all orders placed during this program.

ORDER PROGRAM INCENTIVES

	Order Date	Terms	Base Discount	1 unit	2-3 units	4+ units
Phase 1 *Platinum Dealers*	Oct 1-Nov 20	Net 30	25%	3%	6%	9%
Phase 2 *Green Dealers*	Nov 21-Jan 8	Net 30	25%	0%	3%	6%

Pre-pay Discount: volume discount will be increased by 2%

EXTENDED DISCOUNTS

- Volume discount earned in Phase 1 will carry forward through April 1, 2027 on whole good orders.
- Base discount of 25% will be applied to all orders placed January 8-October 1, 2027 (whole goods & service parts)

FINANCING

- 180-day floor plan terms will be available to dealers who order 2+ units.
- Discount will be decreased by 2% on any units floor planned. (Not all units need to be floor planned on a 2+ unit order)
- 180-day floor plan is subject to credit approval by Art's Way.

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TRUCK LOADS OF TOP-SPREADS

- Free freight offered on a 4+ unit bale processor order

HIGH DUMPS

- 365 day terms offered with same discount package as above
- Delivery in late Summer 2027
- Featuring a simplified design focused on the features that matter most

TERMS & CONDITIONS

1. This program does not apply to beet harvesters or defoliators.
2. Dealer signature must be on all orders.
3. Only orders placed during Early Order Program will receive order program incentives.
4. Early Order Program to be used in conjunction with most current published price book at the time of order entry.
5. Orders will be shipped by order date at Art's Way discretion.
6. Units not shipped or picked up within the 20 days after notification from shipping, may result in loss of early order discount. *Applies to in-stock units purchased during the EOP.*
7. Art's Way Manufacturing, Co., Inc. may change or cancel this program at any time without notice.
8. Returns on cancelled orders may result in misc. charges back to the dealer.
9. This program supersedes all previous programs, both written or verbal.
10. Program disputes are at the discretion of Art's Way Manufacturing Co., Inc.