APR 22, 2024



EARLY ORDER PROGRAM

PROGRAM PERIOD

Phase 1: April 22, 2024 to May 10, 2024 Phase 2: May 11, 2024 to May 31, 2024

DISCOUNTS

Base discount of 20% or 25% earned during the fall EOP applies to this program.

ORDER PROGRAM INCENTIVES

	Order date	Terms	Base discount	1 unit	2 units	3+ units
Phase 1	Apr 22 – May 10	Net 30	20/25%	2%	4%	6%
Phase 2	May 11 – May 31	Net 30	20/25%	1%	3%	5%

FREIGHT

FCA Armstrong, IA (units must be shipped or picked up within 20 days of notification from Art's Way)

TERMS & CONDITIONS

- 1. This program does not apply to beet harvesters or defoliators
- 2. V-ditchers count as ½ a unit for order discount level purposes.
- 3. Dealer signature must be on all orders
- Only orders placed during Early Order Program will receive order program incentives
- 5. Early Order Program to be used in conjunction with most current published price book at the time of order entry
- Orders will be shipped by order date at Art's Way discretion
 Units not shipped or picked up within the 20 days after notification from shipping, will result in loss of early order and/or prepay discount
- 8. Art's Way Manufacturing, Co., Inc. may change or cancel this program at any time without notice
- Returns on cancelled orders may result in misc. charges back to the dealer
- 10. This program supersedes all previous programs, both written or verbal
- 11. Program disputes are at the discretion of Art's Way Manufacturing Co., Inc.





Art's Way Manure Spreader Float Tire Upgrade

Float-tire upgrade on new orders

Want to make your EOP order dollars go a little further? New orders placed during the spring EOP qualify for a float-tire upgrade in lieu of EOP program discounts. BKT float-tires are all yours for the standard price of the base tire option!

Terms and conditions

- Free "float tire upgrade" offer applies to new orders placed during the spring 2024 EOP program. The price difference between standard tire and BKT float tire option will be discounted from the order. Standard 20% non-stocking or 25% stocking dealer discounts apply.
- Offer cannot be stacked with EOP discounts and no other discounts apply.



APR 22, 2024



Factory Stock Forage Box EOP Stack Offers

Orders on forage boxes <u>in factory inventory</u> placed during the EOP qualify for one of the following stackable offers:

- 1. 3% stackable discount and 6 month interest free terms
- 2. 12 month interest free terms

This offer applies to all forage boxes and running gear purchased with a forage box. Units must be in current factory inventory. Future builds and/or custom configurations not on hand at the factory do not qualify for this incentive offer.

An order of 2 or more units during phase 1 of the EOP will earn a total discount of up to 25% and 9% with 6 month terms or 25% and 6% with 12 month terms.

Note that both forage boxes and running gear count as qualifying units, so 2 forage boxes on running gear will earn the max EOP discount level.

This terms program is Art's Way financed, so no 3rd party applications are necessary to participate. The invoice due date from Art's Way will be set in accordance with the program details above.

As of 22April2024, we have limited factory inventory in the following configurations:

- 1. 2120 combo with gate delay, side extensions, 4th beater kit on 505 trailer
- 2. 2124 combo with gate delay, side extensions, 4th beater kit on 605 trailer
- 3. CFB26 combo on 605 trailer
- 4. CFB26 rear unload on 605 trailer

