

WHO WANTS IT?

- ▶ Industries: swine, beef, dairy and poultry
- ▶ Mid-sized operations averaging 6,000 head of livestock
- ▶ Diversified livestock operations that do not contract out their feeding needs
- ▶ Typical geographical locations: TN, KY, NE, SD, MN, WI, IL, OH, IA, ID, MO, IN, MI, PA, NY
- ▶ Year-round seasonality

TARGET AUDIENCE WISH LIST

- ▶ High capacity, reliable machine to grind feed day in and day out no matter what the conditions are outside
- ▶ Ability to control quality of feed being mixed and changing micron size to match the livestock needs for the specific operation
- ▶ More upgrades as you get into the larger units
- ▶ Operate machine from different positions
- ▶ Several access points to input multiple ingredients into the ration
- ▶ Capacities ranging from 0-215 bushel

PRODUCT SOLUTIONS

- ▶ 20 or 26 inch hammer mills and 20 or 30 inch roller mills for the capacity you need
- ▶ Choose rolls or screens for feed sizing
- ▶ Hydraulic cooler, remote control, central greasing are added on large units
- ▶ Controls and scales may be operated outside by machine, in cab or on the move
- ▶ Auger feeder, supplement hopper and mill are accessible for adding ingredients
- ▶ Stationary or Portable for 1 ingredient milling
- ▶ Tanks in 105, 140, 165 and 215 bushels

LONG DESCRIPTION



There's no one better than Art's Way when it comes to processing feed. Stationary mills for livestock or breweries, portable units for small operations and large grinder mixers for the modern feeding operation have your back day in and day out. Choose from a hammer mill for faster processing or roller mill for more consistency. If you don't want to take our word for it, take us up on our grinder mixer warranty. A unique two-year warranty is behind each one of our units.

BENEFITS AND FEATURES

Quality Grind	Right-sized	Common sense ROI	Reliable	On-schedule	Versatile
When using a feed delivery service, you never quite know what you are getting. By using your own quality ingredients, following your micron requirements and exact ratios you can dial in the rations for best outcomes in your livestock. Faster to market times is a win for everyone.	Stationary and portable units without a tank for simply grinding or units with tanks ranging from 105 bushel to 215 bushel for mixing ingredients together. Find the right combination to maximize efficiency for your operation.	When compared to feed delivery, you could save \$6.30/ton or \$114,000 over 5 years grinding 152 thousand pounds per week. Data based on 2020 Iowa State University farm data. Check out our calculator tool at artsway.com to find yours.	Our founder, Art Luscombe, invented the PTO powered grinder mixer. Over 65 years of engineering and testing go into making sure your machine "Just works."	Grinding your own feed puts control back in your hands. Never worry if the feed truck will make it that day due to the storm or if another customer is the priority. Grind when and how you want 365/24/7.	The options for your grinding machine are "nearly*" endless. Choose between a roller mill or hammer mill to achieve consistency or speed and variation, tank size, discharge height and a remote control for unload to fit your day to day the best.

ELEVATOR PITCH



If you want the highest quality feed ration for your livestock, to mitigate unnecessary bio-security risks and feed on your own time, start grinding with us today. Your livestock will thank you.



SHM26



PHM26



6105



6140



7165



8215



6105 CATTLEMAXX



6140 CATTLEMAXX

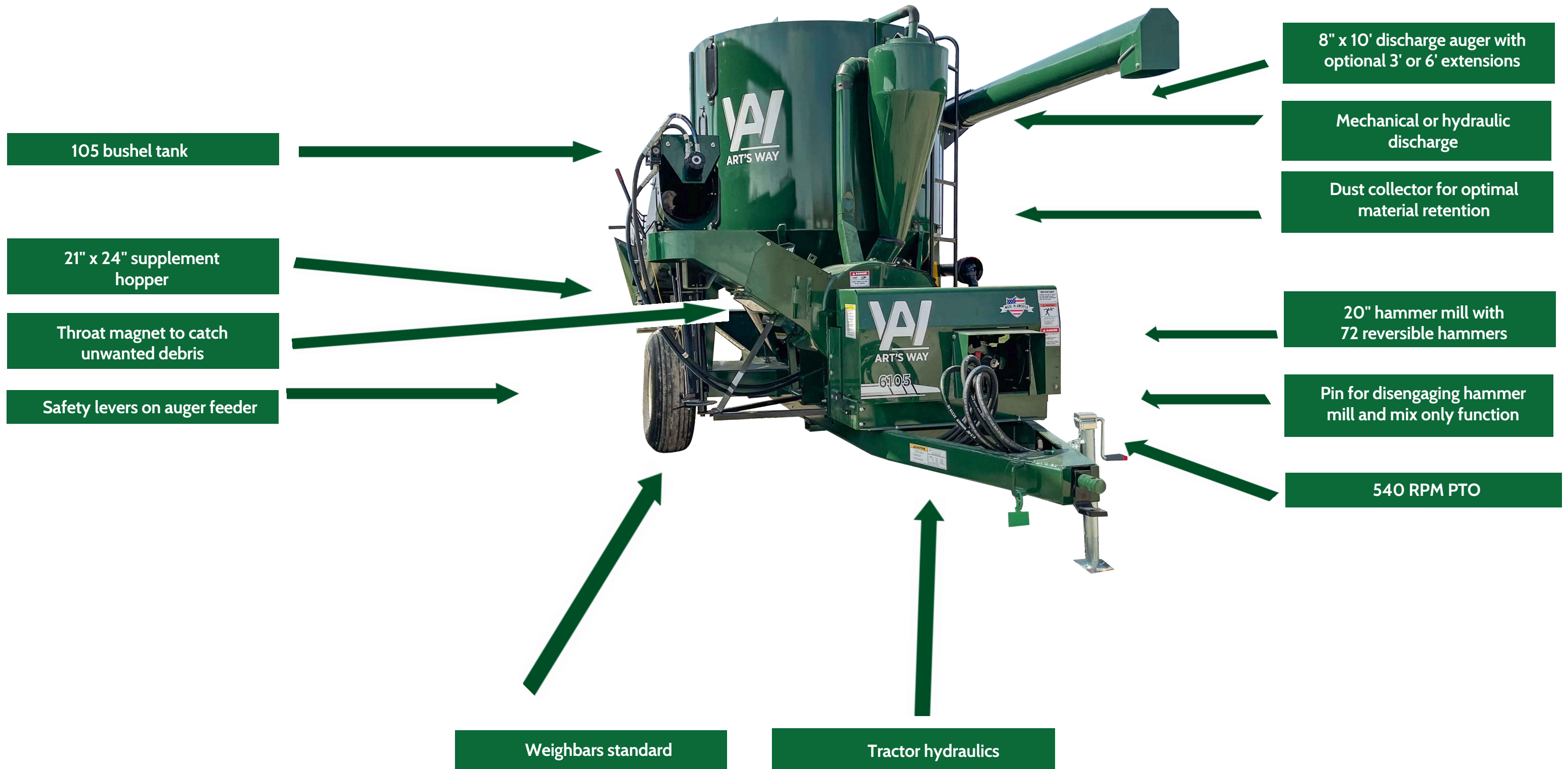


7165 CATTLEMAXX

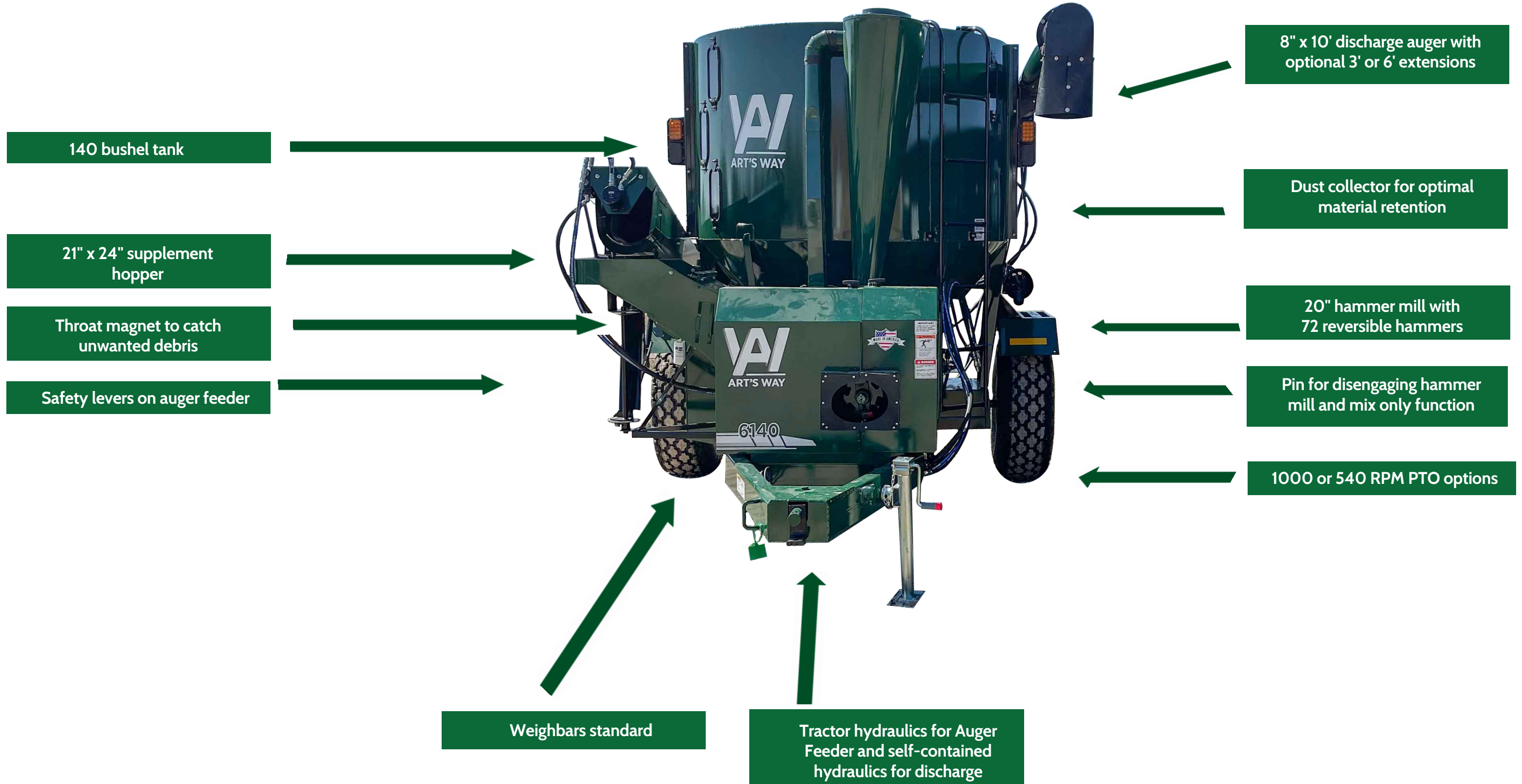
FEED MILLS ▶ FEATURES SHM/PHM



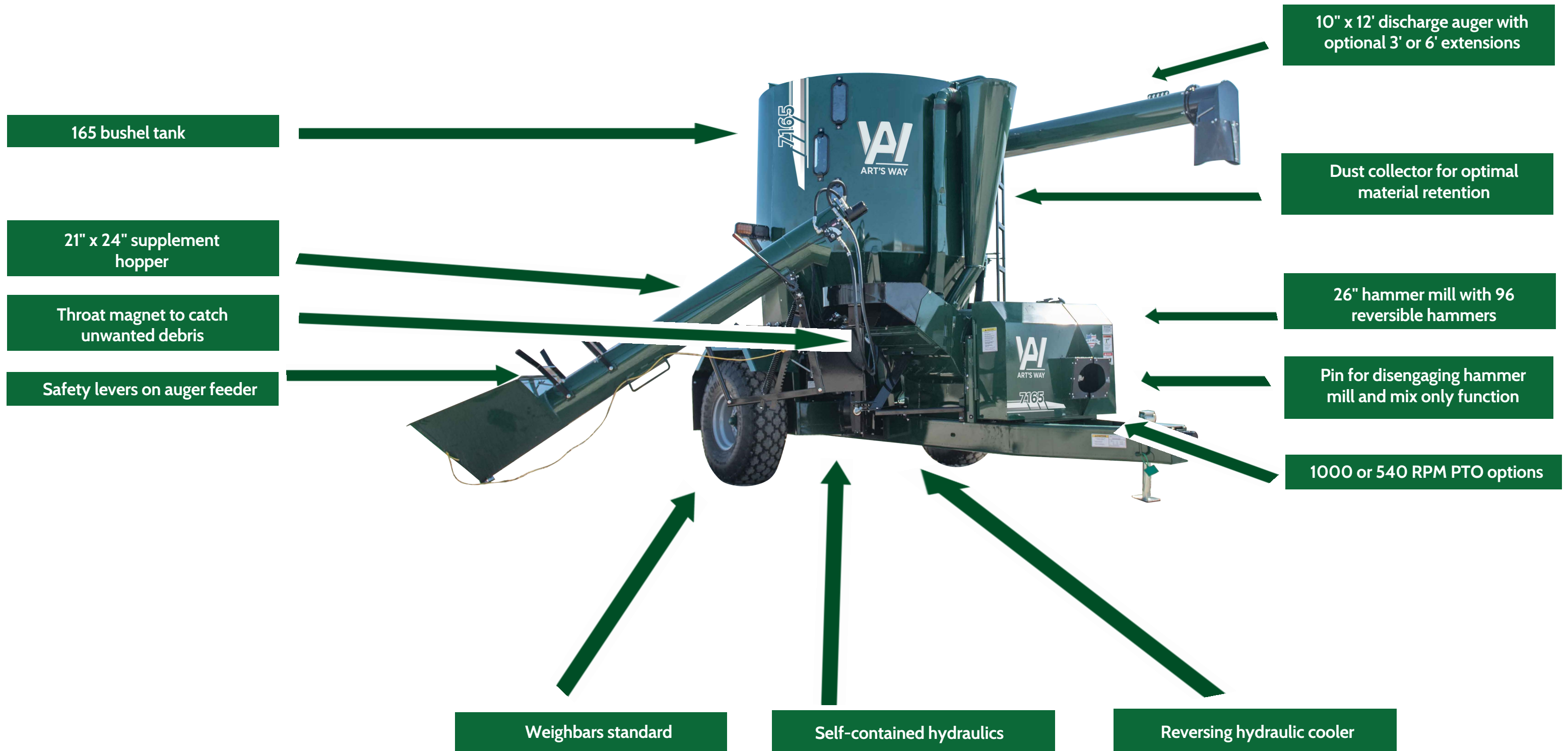
FEED MILLS ▶ FEATURES 6105



FEED MILLS ▶ FEATURES 6140



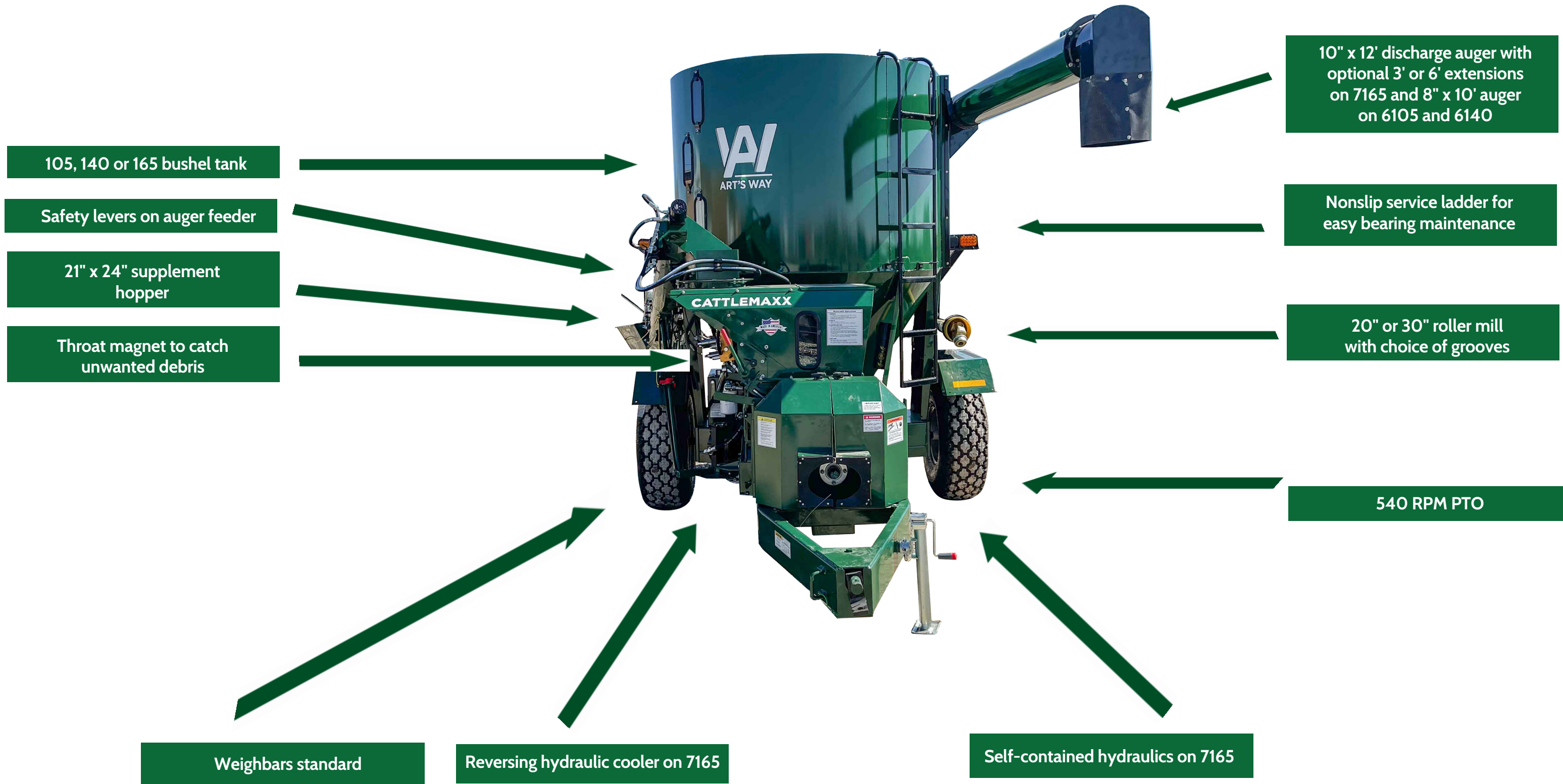
FEED MILLS ▶ FEATURES 7165



FEED MILLS ▶ FEATURES 8215



FEED MILLS ► FEATURES CATTLEMAXX



	H&S RM9117	Art's Way 6140
CAPACITY OF MIXING TANK	135 BUSHEL (167 CU. FT.)	140 BUSHEL (173.2 CU. FT.)
WIDTH OF MILL	21 INCHES	20 INCHES
REVERSALVE HAMMERS	66	72
SCREEN AREA	600 SQ INCHES	600 SQ INCHES
PTO DRIVE	540 OR 1000 RPM	540 OR 1000 RPM
OPERATING SPEED OF MILL	2,700 RPM	2,800-3,000 RPM
HORSE POWER REQUIREMENT	<115 OR <145 HP	40-100 HP
AUGER FEEDER LENGTH		96 INCHES
AUGER FEEDER AUGER DIAMETER		10 INCHES
AUGER FEEDER TYPE	HYDRAULIC TUBE	HYDRAULIC TROUGH
DIAMETER OF MIXING AUGER	14 INCH TUBE/30 INCH BASE	12 INCH FLIGHTING/13 INCH TUBE/24 INCH BASE
DISCHARGE AUGER TUBE DIAMETER	8 INCHES	8 INCHES
DISCHARGE AUGER TYPE (LIFT/SW)		HYDRAULIC
UNLOAD AUGER REACH 60 ANGLE	19 FT.	16 FT. 5 IN (10 FT. TUBE)
UNLOAD AUGER REACH 3 FT. EXT.	21 FT. 6 IN	19 FT. (10 FT. TUBE)
UNLOAD AUGER REACH 6 FT. EXT.	23 FT 10 IN	21 FT. 6 IN (10 FT. TUBE)
SUPPLEMENT HOPPER SIZE	SIDE MOUNT STD.	21 X 24 INCH
TIRES	12.5I 15 20 PLY	13.5 X 16.1 8 PLY FLOTATION
HEIGHT (WITH TIRE SIZE)	128 INCHES	112 INCHES
WIDTH WITH AUGER FEEDER		110 INCHES
OVERALL LENGTH	180 INCHES	170 INCHES
WEIGHT WITH AUGER FEEDER		4500 POUNDS
GROUND CLEARANCE	12 INCHES	10 INCHES

ART'S WAY vs. H&S

ART'S WAY ADVANTAGES

- Art's Way 2 year warranty vs. 1 year for H&S
- Auger feeder hopper standard vs. an upgrade
- Lift bar vs. a turn wheel end gate open
- 5 more bushel capacity
- 6 more hammers over the same area for more efficient grinding
- Higher mill operating speed for faster processing
- Lower overall height to fit in 10 foot doorways
- H&S states a 21 inch mill but has same surface area as our 20 inch



ART'S WAY vs. DELIVERED

ART'S WAY ADVANTAGES

- Operator control - feed quality, exact ratios, changing on the fly when adjustment needed
- Not dependent on delivery schedule with weather or other customer priorities
- More bio-secure with less truck traffic from other operations
- Less cost over a 5 year time-frame comparison - see website or scan QR code for details, customer average of \$6.30 less per ton.
- Flexibility to use inputs from alternative sources

Beef Ration Feed Cost Comparison

LOOKING FOR PORK?

Beef Feed Comparison Cost 2020														
A1 fx Beef Ration Feed Cost Comparison														
	A	B	C	D	E	F	G	H	I	J	K	L	M	N
5	152,264	Pounds Per Week You Feed				152,264	Pounds Per Week You Feed				152,264	Pounds Per Week You Feed		
6	52	Weeks Per Year				52	Weeks Per Year				52	Weeks Per Year		
7	5	Year Loan Length in Years				5	Year Loan Length in Years				5	Year Loan Length in Years		
8	39,588,640	Total Pounds Fed in Loan Length				39,588,640	Total Pounds Fed in Loan Length				39,588,640	Total Pounds Fed in Loan Length		
9														
10	\$ 65,000.00	Your Grinder Purchase Price				\$ 253,367.30	Price per Pound Custom Grinding Fee	\$ 0.0064			\$ 2,439,125.39	Price per Pound Corn	\$ 0.0695	88.65%
11	4.49%	Your Loan Interest Rate									\$ 628,469.66	Pellet Purchased Price per Pound	\$ 0.2500	6.35%
12	\$ 67,918.50	Total Grinder Cost in Loan Length									\$ 178,148.88	Dry Distiller Purchased Price per F	\$ 0.0900	5.00%
13											\$ 254,159.07	Price per Pound Mixing Fee	\$ 0.00642	
14	\$ 62,154.16	Fuel/Labor/Tractor per pound	\$ 0.00157								\$ -	Delivery Price if not in Mixing	\$ -	20
15	\$ 9,750.00	Equip Repair of total Machine Cost	15%											miles for delivery
16														
17	\$ 139,822.66	Total Grinder Cost over Loan Length												
18														
19	\$ 2,428,596.79	Cost of Growing Corn per Pound	\$ 0.0692	88.65%		\$ 2,428,596.79	Cost of Growing Corn per Pound	\$ 0.0692	88.65%					
20	\$ 2,439,125.39	Cost of Purchasing Corn per Pound	\$ 0.0695	88.65%		\$ 2,439,125.39	Cost of Purchasing Corn per Pound	\$ 0.0695	88.65%					
21	\$ 628,469.66	Pellet Purchased Price per Pound	\$ 0.2500	6.35%		\$ 628,469.66	Pellet Purchased Price per Pound	\$ 0.2500	6.35%					
22	\$ 178,148.88	Dry Distiller Purchased Price per Pound	\$ 0.0900	5.00%		\$ 178,148.88	Dry Distiller Purchased Price per Pound	\$ 0.0900	5.00%					
23														
24														
25	\$ 3,375,038.00	Total Cost Grinder/Corn Growing				\$ 3,488,582.63	Total Cost Custom Grind/Corn Growing				\$ 3,499,903.00	Total Cost Feed Delivery		
26	\$ 3,385,566.60	Total Cost Grinder/Corn Purchased				\$ 3,499,111.23	Total Cost Custom Grind/Corn Purchased							
27														
28	\$ 0.0853	Total Cost Per Pound AW Grinder/Corn Growing				\$ 0.0881	Total Cost Per Pound Custom Grind/Corn Growing				\$ 0.0884	Total Cost Per Pound Feed Mill Delivery		
29	\$ 0.0855	Total Cost Per Pound AW Grinder/Corn Purchased				\$ 0.0884	Total Cost Per Pound Custom Grind/Corn Purchased							
30														
31	\$ 170.51	Total Cost Per Ton AW Grinder/Corn Growing				\$ 176.24	Total Cost Per Ton Custom Grind/Corn Growing				\$ 176.81	Total Cost Per Ton Feed Mill Delivery		
32	\$ 171.04	Total Cost Per Ton AW Grinder/Corn Purchased				\$ 176.77	Total Cost Per Ton Custom Grind/Corn Purchased							
33														

SCAN ME

